

TOWNSHIP OF WYCKOFF
Public Service Announcement

For Immediate Release
January 3, 2018

For further information:
Contact: Wyckoff Township Committee

**WYCKOFF, FRANKLIN LAKES AND OAKLAND SHARED SERVICES GROUP
POOLS ITS ANNUAL RECREATION EQUIPMENT NEEDS
TO ACHIEVE REDUCED PRICING BASED ON VOLUME DISCOUNT PRICING
(43% of this year's prices – lower than 2017 prices!)**

The Wyckoff Township Committee adopted a resolution awarding contracts to nine (9) vendors who provided bids for items such as first aid kits, trophies, team uniforms and protective equipment to name a few which were the lowest individual unit prices.

The Cooperative Pricing Group has achieved discount volume pricing with a procurement that pooled the purchasing power of the three member municipalities (Wyckoff, Oakland and Franklin Lakes) to obtain volume discount prices. The Township of Wyckoff, acting as the Lead Agency, prepared a bid specification with the recreation equipment requirements of the three Recreation Departments. The bid specification listed 253 recreational items from first aid kits to trophies to shirts and protective equipment. All contract awards to vendors were made on the lowest individual unit price for all 253 recreation items. This way, the purchasing group ensures it obtains the most competitive prices from the nine (9) competitive bids received and stretches its tax dollar. These lowest individual unit prices are then utilized throughout 2018 for equipment needs of the individual recreation programs in each of the three municipalities. This year, 2018, marks the ninth consecutive year Wyckoff, Franklin Lakes and Oakland have obtained discount volume pricing through this regional bid.

In total, of the 253 individual recreation equipment items, 103 of this year's prices or 43% were lower in this year's bid compared to last year's bid. Additionally, another 26 items were the same price as last year meaning that 51% of 2018's prices are less than or equal to 2017's prices. More importantly, we hope that this provides an impetus for the expansion of the cooperative efforts among our three communities. In these challenging economic times, we must be more businesslike in our approach to government and look beyond our borders for creative ways to decrease the cost of government. While we live in very challenging economic times, such times present an opportunity to rethink and change the way we deliver services to our communities. Wyckoff has been committed to this for some time and will continue to explore all possible avenues to reduce spending to minimize the tax burden on our residents. The Township views it as being desirable and beneficial to the public good to continue to explore ways in which to reduce costs for the benefit of its residents by either regionalizing services to reduce redundancy on working cooperatively with our neighboring communities of Franklin Lakes and Oakland to effectuate purchases to obtain reduced pricing from vendors.

In December 2012, a WOLF Shared Service Contract was awarded for garbage disposal. A \$208,250 cost avoidance reduction or a 10% reduction over five (5) years for garbage disposal was achieved by aggregating the volume of garbage from Wyckoff, Franklin Lakes and Oakland into a single bid amount for Wyckoff.